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Toward Information Seeking

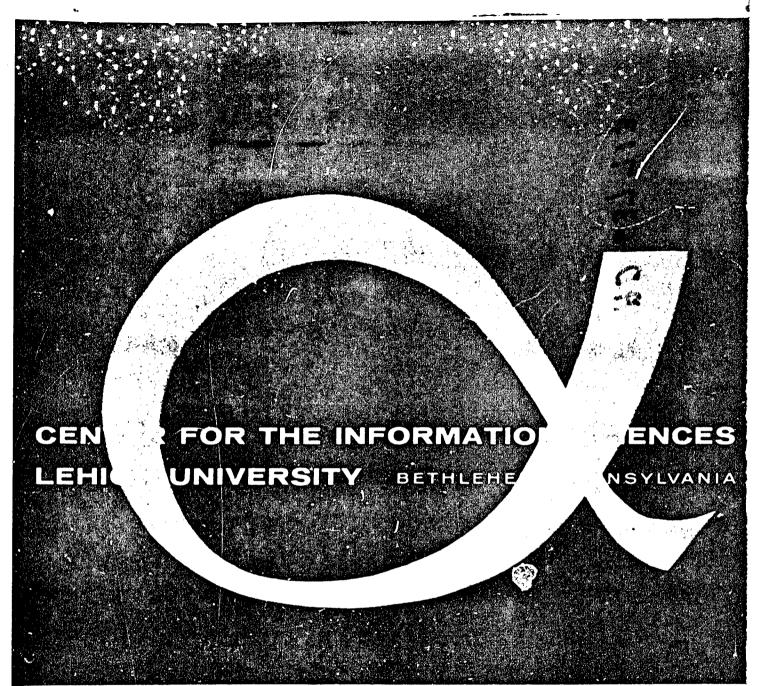
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Victor Rosenberg

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The work reported here was partially supported by grants from the Air Force Office of Aerospace Research, AF-AFOSR-724-66, and from the National Science Foundation, NSF-GE-2569.

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THE APPLICATION OF PSYCHOMETRIC TECHNIQUES TO DETERMINE THE ATTITUDES OF INDIVIDUALS TOWARD INFORMATION SEEKING AND THE EFFECT OF THE INDIVIDUAL'S ORGANIZATIONAL STATUS ON THESE ATTITUDES

by Victor Rosenberg

A Thesis

Presented to the Graduate Faculty

of Lehigh University

in Candidacy for the Degree of

Master of Science

in

Information Sciences

Lehigh University

1966

This thesis is accepted and approved in partial fulfillment of the requirements for the degree of Master of Science.

Vilay 23, 966
(date)

Professor in charge

Professor in gharge

Head of the Department

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Amount of information ratings

ABSTRACT

A structured questionnaire was administered to professional personnel in industrial and government organizations, asking the subjects to rank eight information gathering methods according to their preference in given hypothetical situations. The subjects were then asked to rate the methods on a seven point scale according to (a) ease of use and (b) amount of information expected. The subjects were divided into two groups determined by their time spent in research or research related activities. The groups were designated "research" and "nonresearch".

A statistical analysis of the data from 94 subjects (52 in research, 44 in nonresearch) showed that no statistically significant differences were present in either the rankings or ratings between research and nonresearch personnel. A high significant correlation was found, however, between the preference ranking and the ease of use rating within both groups, whereas no significant correlation was found between the preference ranking and the amount of information ratings.

The results of the study infer that the ease of use of an information gathering method is more important than the amount of information expected for information gathering methods in industrial and governmental environments, regardless of the research orientation of the users.

INTRODUCTION

Many recent studies have attempted to investigate the behavioral aspects of the information gathering process. Generally, these studies have developed an insight into the ways by which scientists obtain information, and have developed the methodology for such studies. A number of studies have also sought to determine the actual information needs of scientists. Generally neglected, however, are attempts to discover (a) why individuals prefer certain methods, (b) what attributes of information gathering methods are important, and (c) if the study of the information seeking process should be restricted to research scientists. The purpose of this study is to investigate such questions, in an attempt to make the interpretation of results from information-user studies more meaningful.

Most efforts in the actual development of information retrieval systems have been based, either explicitly or implicitly, on the assumption that the greatest need for improved availability of information exists among research scientists. Although differences exist in the types of information required by different professions, it is not at all clear that the basic principles underlying the development of retrieval systems should be different for different environments.

METHOD

To obtain the data for the investigation, a structured questionnaire was administered to a selected group of subjects. The questionnaire was designed to minimize the inconvenience of the subjects while extracting the necessary information. The questionnaire first asked the subject to indicate whether he spent more than fifty percent of his time in research or research related activities. This question separated the subjects into two groups: (a) "research" and (b) "nonresearch". All data were analyzed between the two groups.

Part I of the questionnaire presented the subject with three hypothetical situations which required information and which would be likely to be part of his general experience. The situations presented concerned research for a proposal, research for a journal article, and research on work being done in a particular field. The purpose of a given hypothetical situation was to establish a frame of reference within which the subject was asked to rank eight information gathering methods. The same eight methods were presented in each of the hypothetical situations, but in each case rearranged in a different, random order, minimizing the possibility of subsequent questions being influenced by previous ones (i.e., order effects).

The information gathering methods were selected from a group of methods which appeared in an earlier study (Rosenberg, 1965). From a list of twenty—three items, the most popular, on the basis of choice by the subjects of that study, were selected and modified. The methods were thus representative of generally used information seeking techniques.

Part IIA of the questionnaire, listing the same eight methods as in Part I, asked the subject to rate each method by the criterion of ease of use. The subject rated the method on a beven point scale ranging from "extremely simple" to "extremely difficult".

Similarly in Part IIB, the subject was asked to rate the methods by the criterion of amount of information expected, rating the methods from "very little" to "very much" information expected. As in Part I, the order of presentation was randomized. Part II was prepared in four sets, each set listing the methods in a different random order, to minimize any possibility of order effects. A sample questionnaire appears as Appendix I.

SELECTION OF SUBJECTS

The population from which the sample was taken was professional personnel employed by scientific organizations. The sample was more specifically defined as persons holding at least a bachelors degree, employed in organizations with interests in scientific research.

An attempt was made to secure employee directories from which to draw a random sample. The cooperating organizations indicated, however that the release of such directories was against corporate policy, so that an alternative sampling procedure was used. Six organizations cooperated in the project, and in each case a quantity of questionaire was sent to a cooperating individual, who was instructed to distribute the questionnaire to professionals in his organization representing as many departments as possible. The questionnaires were returned by mail.

The cooperating organizations were: International Business Machin Corporation, Research Division, San Jose, California; International Business Machines Corporation, Thomas J. Watson Research Center,



Yorktown Heights, New York; Merck and Company, West Point, Pennsylvania; Arthur D. Little, Inc., Cambridge, Massachusetts; Air Products and Chemicals, Inc., Allentown, Pennsylvania; and the United States Naval Air Turbine Test Station, Trenton, New Jersey. The choice of co-operating organizations was dictated only by the effort to obtain approximately equal numbers of subjects for both the research and non-research categories. Within the limited objectives of the study, the sample was sufficiently diverse to eliminate any obvious bias.

RESULTS

The entire distribution of the questionnaire to the six cooperating organizations totalled 175. One hundred and six questionnaires were completed and returned. Eleven percent (12) of the returned questionnaires were rejected because certain parts of the questionnaire were incorrectly or incompletely filled out. Table 1. shows the distribution statistics for the questionnaire. Since no due date was given to the subjects, some of the questionnaires were returned after the completion of the analysis and therefore were not included in the sample.

Total questionnaires	No. returned correct	No. returned reject
175	94	12

Table 1. Distribution Data

The subjects were divided into the "research" and "nonresearch" categories on the basis of question number one. The resulting set of usable questionnaires contained 52 (55 percent) in the research category

and 44 (45 percent) in the nonresearch category.

The data resulting from Part I of the study consisted of sets of ranked items for each of the three hypothetical situations, listed in the data as questions (Table 2). Thus for each group of

Table 2. Hypothetical situations listed as questions.

subjects there were three sets of ranks and the degree of consistency in the ranking was measured within each group, for each question separately and averaged for the set of all three taken together.

The data for Part I is tabulated in Appendix II.

To measure the consistency of ranking among subjects, the Kendall coefficient of concordance, W, was used. The test ascertains the overall agreement among k sets of rankings (i.e. the association among them). If there were perfect agreement among the subjects in their ranking, each method would have the same rank for each subject. The Kendall coefficient of concordance is an approximate index of the divergence of the actual agreement shown in the data from the maximum possible (perfect) agreement.²

No.1. You are working on a design for a procedure or experiment and wish to know if similar work has been done or is currently being done by someone else.

No.2. You are preparing a proposal for a new project either to the management of your organization or to an outside agency. You wish to substantiate the proposal with a thorough bibliography. The proposal involves approximately \$60,000.

No.3. You wish to gather information in order to write an article in your area of specialization for a trade or research journal.

Computing W for each question in a given group,

$$W = \frac{B}{1/12 R^2 (N^3 - N)}$$

where

 $s = sum of squares of the observed deviations from the mean of the totals <math>R_1$,

thus,

$$s = \sum_{i} (R_{j} - \frac{R_{j}}{N})^{2}$$

k = number of sets of rankings, i.e. the number of subjects

N = number of items ranked

and the denominator, $1/12 \text{ k}^2(\text{N}^3-\text{N})$ is the maximum possible sum of squared deviations.

For the data shown in Appendix II, the resulting coefficients of concordance are shown in Table 3.

			Questic	n	
Group	<u>k</u>	no.1	no.2	no.3	Average
Research	52	0.452	0.511	0.539	0.501
Nonresearch	44	0.326	0.352	0.469	0.382

Table 3. Kendall W for Part I

The statistic, W, is linearly related to the χ^2 (chi-square) by the formula:

$$\chi^2 = k(N-1)W$$

The χ^2 statistic is used to test the statistical significance of W.

In the resulting chi-square table (Table 4) all entries are significant at the 0.05 level.

			Question				
Group	<u>k</u>	no.l	<u>no 2</u>	no.3	d.f.		
Research	52	164.528	186.004	196.19 6	7		
Nonresearch	扯	100.408	108.416	144.452	7		
Table 4. χ^2 for Part I							

The correlation between the rankings of the two groups was measured by applying the Spearman rank correlation coefficient: $r_{\rm S}$ to the ranks of the totals of each method for each question and for the totals over the three questions. Kendall³ claims that the best estimate of the ranking of N items is the ranking of the sums of the various rankings, provided W is significant. The ranks of the various sums (Table 5) are used to find $r_{\rm S}$.

				Quest	ions			
Methods	R	Q ₁ NR	• <u>R</u>	Q ₂	<u>R</u>	Q ₃	tot <u>R</u>	als <u>NR</u>
1 2 3	1 2 8	4 2 8	2 1 8	3 1 8	1 2 8	1 2 8	1 2 8	1.5 1.5 8
5 6 7	6 5 3 7	6 5 1 7	4.5 3 4.5 7	6 4.5 2 7	5 4 3 7	6 4 3 7	5. 4 3 7	6 5 3 7
- 8	4	3	6	4.5	6	<u>.</u>	Ġ	4

Note: R = research, NR = nonresearch

Table 5. Ranks of totals

The methods are listed by numbers which are interpreted in Table 6. The fractional rankings represent ties which are averaged for the computation.

The numbering of information gathering methods in the text corresponds to the following listing:

Methods

- No. 1 Search your personal library.
- No. 2 Search material in the same building where you work, excluding your personal library.
- No. 3 Visit a knowledgeable person 20 miles away or more.
- No. 4 Use a library that is not within your organization.
- No. 5 Consult a reference librarian.
- No. 6 Visit a knowledgeable person nearby (within your organization).
- No. 7 Write a letter requesting information from a knowledgeable person 20 miles away or more.
- No. 8 Telephone a knowledgeable person who may be of help.

Table 6. Numbering of methods.

The statistic, rs, is calculated by the formula:

$$r_s = 1 - \frac{6\sum_{i=1}^{n} d_i^2}{N^3 - N}$$

where

di = the deviation between two ranks

and

N = number of items ranked.

For the data shown the $r_{\rm B}$ in each case is significant at the 0.05 level.

Question

no.1 no.2 no.3 totals
r_s = 0.833 0.786 0.976 0.923

Table 7. rs between groups

The statistic r_8 is a one tailed test showing that a significant relationship exists in the data. It is a nonparametric test having an efficiency of 91 percent when compared to the Pearson r. 4

The data in Part II of the questionnaire were ratings given to each method on the criteria (a) case of use and (b) amount of information. The data for Part II are tabulated in Appendix III and the methods are referred to by numbers as listed in Table 6.

For the data of the "ease of use" ratings the mull hypothesis was that no difference existed in the mean ratings given the methods by the two groups (i.e. $H_0: \mu_R = \mu_{NR}$ for all methods). The mull hypothesis was tested using standard t tests corrected by Sheffe's method, which is the most conservative of the generally used procedures for correcting critical values when a number of t tests are used. The results of the t tests for the "ease of use" ratings are shown in Table 8. The t tests were calculated by the computational

Methods

No.1 No.2 No.3 No.4 No.5 No.6 No.7 No.8 .780 .434 .752 .419 .362 .375 .507 .792

Table 8. t tests for ease of use ratings.

formulae:

$$t^{2} = \frac{(n_{a} - n_{b} - 2)(n_{b} \sum X_{a} - n_{e} \sum X_{b})^{2}}{(n_{a} - n_{b})(n_{b}L_{a} - n_{e}L_{b})}$$

where:

$$L_{a} = n_{a} \sum x_{a}^{2} - (\sum x_{a})^{2}$$

$$L_b = n_b \sum_{b} x_b^2 - (\sum_{b} x_b)^2$$

and

 $n_a = sample size for group 1$

 $n_{b} = sample size for group 2$

and Xa & Xb are the scores.

None of the results of the t test are significant at the 0.05 level.

A similar analysis was performed on the data from Part IIB, the "amount of information" ratings. The results of the t test for these data (Table 9) again show no significant difference at the 0.05 level.

				•				
				Methods				
	No.1	No.2	No.3	No.4	No.5	No ,6	No.7	No.8
t =	.718	.989	.754	1.007	.587	.548	.398	.596
	Table	9. t te	sts for	amount o	f inform	ation ra	tings	

The results from Parts I and II were then compared by finding correlation coefficients between the sets of ranks and the sets of ratings for each group. To find the correlation coefficients a ranking was derived from the average ratings of the methods in each case and compared to the ranks given by the subjects (Table 10). The Spearman

Research

Method	Nc.1	No.2	No.3	No.4	No.5	No.6	No.7	No.8
Subject Ranking	1	2	8	5	4	3	7	6
Derived Ease of	1	2	8	6	5	4	7	3
Use Ranking Derived Amount of Information Ranking	3	7	6	8	4	5	1	2

Nonresearch

Method Subject Ranking Derived Ease of Use Ranking	No.1 1.5 1	1.5	No.3 8 8	No.4 6 7	No.5 5 5	No.6 3 4	No.7 7 6	No.8 4 2
Derived Amount of Information Ranking	1	7	5 `	6	3	8	2	4

Table 10. Derived Rankings

rank correlation coefficient was used for this test (Table 11). The correlation of the ranks derived from the ease of use ratings to the

Derived Rankings	S	ubject Rankings
from	Research	Nonresearch
Ease of Use	0. 868	0.88 7
Amount of Information	-0.166	-0.113

Table 11. Spearman Rank Correlation Coefficients

subject rankings were significant for both research and nonresearch groups, while the correlation of the ranks derived from the amount of information ratings to the subject ranking were not significant for either group. Significance was determined at the 0.05 level in all cases.

INTERPRETATION OF RESULTS:

The initial test determining the degree of agreement among the subjects in the ranking of the methods showed that the subjects applied essentially the same standard in ranking the eight methods. The ranking of the totals for each group can be taken as the best estimate of the ranking based on the given data. The significance of the statistic, W, is not interpreted to mean that the estimated rankings are correct by an external criterion, but rather that they are the best estimate for the given data. The fact that W was significant in all cases was considered important because the subsequent analysis was based on the reliability of the rankings of the totals.

The comparison of the estimated rankings for the two groups using the Spearman test showed that there was no significant difference between the two groups in the rankings. The null hypothesis was, $H_{\rm O}$: The ranks are identical. The net result of the first two tests was that the two groups used essentially the same criterion within the groups for ranking the items and that, on the basis of the test, there was essentially no difference between the two groups in the resulting rankings.

For the data in Part II, t tests were applied to test for significant differences in the mean ratings on a given method between the two groups. The null hypothesis for comparison of the two means on a given rating of a method was $H_0: \mu_R = \mu_{NR}$. Since no difference was found to be significant on the basis of the data, it was inferred that no meaningful differences existed between the average ratings of

the group (i.e. for each method, both groups gave the same average rating). This shows that, given a set of methods, both groups gave essentially the same response in each case when asked to rate the methods according to ease of use and amount of information expected.

To test the correlation between the results of Part I and the results of Part II, the ratings of Part II were converted to ranks by ranking the mean ratings. Since the rankings of Part I were on an ordinal scale, the inferences about the correlation of the data was kept at the ordinal level. Thus the inferences say nothing about the relative magnitude of the ratings, but only about their rank. The results of this analysis showed a marked correlation between the ease of use ratings and the subject rankings for both research and nonresearch, and a marked lack of correlation between the amount of information ratings and the subject rankings.

The statistic used to test the correlation, r_s, ranges from +1 to -1. A value for r_s of +1 corresponds to perfect agreement, and a value of -1 corresponds to "perfect" inverse agreement (i.e. the highest subject ranked item has the lowest derived rank, etc.). Thus values close to +1 reflect a high degree of agreement between the two variables, whereas a value close to zero represents randomness or lack of agreement. On the basis of this statistic, it is clear that the subjects preference ranking was far more closely related to his evaluation of the method's ease of use than to his evaluation of amount of information expected. Alternatively, a subject's preference for a method of getting information is more likely to correspond to his estimation of the method's ease of use

than his estimation of amount of information expected. This inference holds for both research and nonresearch personnel.

The actual methods listed in the questionnaire and the hypothetical situations which served as a framework for the rankings and in some sense for the rating also, played a relatively minor part in the study. No attempt was made to make inferences about the methods themselves except that one was ranked or rated above another. Thus the hypothetical situations and methods themselves served only to gather data about the relationships between the two groups of subjects and between the ratings and the rankings. The interest in the relationships between the sets of data explusively served as a justification for the use of the structure, questionnaire. No attempt was made to discover (a) what a subject felt he would actually do, or (b) what a subject actually does in the given situations. Such observations have been reported in what are generally known as information user studies, some of which are listed in the bibliography.

A significant limitation of the procedure used in the investigation was that there was no way of validating the questionnaire to test its sensitivity to the variables to be measured. General procedure requires the test to be administered to samples where differences in the tested variable are known to exist to determine the sensitivity of the test to the variable in question. Since the experimental hypothesis was that no differences existed between the two groups tested, no population could be found where differences were known to exist. The consistency of the data and the significance of the tests, however,

imply that the testing procedure was valid. The similarity of the results to the results of studies observing actual behavior also provides support for the validity of the experimental procedure.

DISCUSSION:

Although much research has been done to study the information gathering behavior of professional personnel, very little has been done to establish the reasons for the observed behavior. The relative priority of the most frequently used channels has been established by almost all studies, and in almost every case, the analysis has shown that one of the most significant factors in determining the priority is the availability of the source. The implication is that the information gathering behavior of users is dictated primarily by the facilities available and changes to reflect a change in the availability of facilities. The importance of availability of information is consistent with the results of the present study and implies that the primary attribute of any information gathering method is its ease of use. 9

Although the methods listed in the study were only secondarily important, the overall preference listing of the methods shows an interesting correlation to a study where actual performance was measured In a study investigating the utilization of information sources in research and development proposal preparation (Allen, 1964), information sources were divided into three categories: (a) literature search; (b) consulting with laboratory specialists; and (c) consulting with outside sources. The data from the study show, among other things that the

mean times spent in each activity were: (a) 28.4 man hours; (b) 17.2 man hours; and (c) 11.6 man hours, respectively. If one divides the information gathering methods of the present study in a similar manner (Table 12), there seems to be a one to one relationship between

the preference rankings given and the results of Allen's study, if

preference can be equated with time spent. 10

			,
Method	Overall Average Rank	Allen's Category	Average Man-Hours
Search your personal libra Search the material in the same building where you work, excluding your personal library.	1	Literature Search	28.4
Visit a knowledgeable pers nearby (within your organization) Consult a reference librar	3	Consulting with Lab. Specialists	17.2
Write a letter requesting information from a knowledgeable person—20 miles away or more. Visit a knowledgeable perso—20 miles away or more	7)	Consulting Outside Specialists	11.6

Note: Two of the methods were not decidable (Nos. 4 and 8).

Table 12. Comparison of two studies

The comparison of the two studies shows that there is substantial agreement between the results of the present study giving the subject's

opinion of preference and Allen's study showing actual performance. Such agreement combined with the general inference of user studies concerning the importance of availability can be considered a substantiation of the validity of the present study.

It may also be inferred from the agreement between the two studies that asking the subject for opinions concerning information gathering behavior yields data as meaningful as the data from observation studies, provided the sample is sufficiently large. Since observation studies are more complex and difficult to control, the use of structured questionnaires requesting opinions could greatly simplify and thereby expand the scope of studies investigating information gathering behavior.

The scope of the study was limited to professional personnel in government and industrial organizations. The inferences of the study are assumed to hold only for this population. Hanson (1964), in a study of information seeking behavior found that industrial and government personnel differed from those in academic institutions in a number of ways. He found the organizational differences more pronounced than the differences across disciplines.

...we find that the differences in needs and demands for information associated with the kind of employment are on the whole greater than those associated with discipline. That is to say, although there are differences between scientists and engineers as such, and between for instance physicists and chemists, these are less marked than the differences between people, irrespective of discipline, working in industry and those working in, say, academic institutions. Comparing these last two we find that people working in industry

wanted information more quickly than the academics; ... In most respects people working in Government establishments behaved in much the same way (as those in industry). 11

Hanson's study seems to substantiate the result that fewer significant differences exist between professional disciplines within industry and government organizations than between types of institutions and that the professionals are primarily concerned with the ease of obtaining information.

CONCLUSIONS:

From the results of the experiment, it is reasonable to conclude that: (a) research and nonresearch professional personnel in industry or government do not differ to any appreciable extent in their evaluation of information gathering methods; and (b) the preference for a given method reflects the estimated ease of use of the method rather than the amount of information expected. These conclusions in conjunction with the results of observation studies imply further that the basic parameter for the design of any industrial information system should be the system's ease of use, rather than the amount of information provided, and that if an organization desires to have a high quality of information used, it must make ease of access of primary importance.

Since the optimization of all variables has not yet become a practical reality, the design of an actual system usually permits the optimization of some parameters only at the expense of others. If all other variables such as cost, environment, etc., are held constant, a system can be designed to provide a maximum amount of information at the

expense of effort, or it can be designed to minimize effort at the expense of information yield. Cast in the terms of information retrieval, one can maximize either recall or precision. In industrial environments, the design criteria should lean toward the minimization of effort (i.e. precision).

A secondary conclusion, supported by the correlation of the result; with observation studies, is that user surveys can be accomplished by the use of a well designed structured questionnaire technique, without resorting to direct observation, if the sample is large enough. The questionnaire technique is far more efficient and less expensive than observation surveys.

On the basis of the present study, it appears that further research using similar techniques could accurately identify the relationship of information system characteristics to the system environment. Such further research might, for example, examine the relationships between academic and industrial environments. A further examination of the factors involved in the concept "ease of use", (e.g. time, distance, or intellectual effort), should also prove useful in providin a more detailed description of the information gathering process and system environments.

Appendix I

The Questionnaire

Questionnaire

This is a questionnaire which seeks to determine your evaluation of various methods of gathering information. There are three hypothetical problems which you might encounter in your work. Below hypothetical problem are various methods for gathering the information necessary for the solution of the problem. You are asked, in Part I, to rank all the items as to their usefulness in the given situation and then, in Part II, to evaluate each item as to the amount of information it will provide and as to the method's ease of use. These are relative judgements and are made by checking the appropriate number on the seven point scale.

If you would be interested in a summary of the results of the questionnaire, place your name and address below.

Thank you for your cooperation.

V. Rosenberg Center for the Information Sciences Lehigh University Bethlehem, Pennsylvania 18015

فعلينية المستواطة التعليسة	 	
	 	

Question No. 1

Do you spend more than 50% of your time in what you consider research or research related activities?

---- Yes

____ No

Hypothetical Situation No. 1

You are working on a design for a procedure or experiment and wish to know if similar work has been done or is currently being done by someone else.

Please rank the methods listed below according to your preference for getting the required information. No. 1 for most useful, etc.

Search your personal library.	
Search material in the same building where you work, exclude your personal library.	lin
Visit a knowledgeable person - 20 miles away or more.	
Use a library that is not within your organization.	
Consult a reference librarian.	٠
Visit a knowledgeable person nearby (within your organiza- tion.)	
Write a letter requesting information from a knowledgeable person - 20 miles away or more.	
Telephone a knowledgeable person who may be of help.	

Hypothetical Situation No. 2

You are preparing a proposal for a new project either to the management of your organization or to an outside agency. You wish to substantiate the proposal with a thorough bibliography. The proposal involves approximately \$60,000.

Please rank these "methods" according to their usefulness in this situation.

	Telephone	a knowledgeable person who may be of help.
	Consult a	reference librarian.
	Use a lib	rary that is not within your organization.
-		terial in the same building where you work, excluding personal library.
•	Visit a k	nowledgeable person nearby (within your organiza-
	Search you	ur personal library.
	Visit a k	nowledgeable person - 20 miles away or more.
		etter requesting information from a knowledgeable on - 20 miles away or more.

Hypothetical	Situation	No.	3
--------------	-----------	-----	---

You wish to gather information in order to write an article in your area of specialization for a trade or research journal.

Again please rank the "methods" listed below.

 Visit a knowledgeable person nearby (within your organiza- tion.)
 Visit a knowledgeable person - 20 miles away or more.
Search material in the same building where you work, excluding your personal library.
 Search your personal library.
 Telephone a knowledgeable person who may be of help.
<pre>Write a letter requesting information from a knowledgeable person - 20 miles away or more.</pre>
 Consult a reference librarian.
Use a library that is not within your organization.

Part IIA

Please rate each of the information gathering methods, as listed below, according to the criteria indicated by circling the appropriate number on the seven point scale.

Please give these ratings without referring back to Part I.

ı.	Visit !	<u>a</u>	knowledgeable	person	-	20	miles	away	or	more.	

estmanelu -			EAS	E OF US	E		 avtnomolu
extremely simple	1	2	3	4	5	6	extremely difficult

2. Search your personal library.

extremely			EAS	SE OF USE			 extremely
simple	1	2	3	4	5	6	difficult

3. Use a library that is not within your organization.

extremely			FAS	E OF US	S		
simple	1	2	3	4	5	6	7 difficult

4. <u>Visit a knowledgeable person nearby (within your organization)</u>.

avtmomolii			EAS	SE OF USI	Ε			
extremely								extremely
simple	1	2	3	4	5	6	7	difficult

Dant	TTA	(Cont'd	. 1
rare		COLL G	. ,

5.		librarian.

extremely			EAS	se of us	E		 extremely
simple	1	2	3	4	5	6	difficult

6. <u>Search material in the building where you work, excluding your personal library.</u>

asstrance I			EAS	E OF USE	S			avenamal
extremely simple	1	2	3	4	5	6	7	extremely difficult

7. Write a letter requesting information from a knowledgeable person - 20 miles away or more.

			EAS	SE OF US	E		
extremely simple	ī	2	3	4	5	6	extremely difficult
•							

8. Telephone a knowledgeable person who may be of help.

extremely			EAS	e of us	E		····	extremely
simple	1	2	3	4	5	6	3	difficult

Part IIB

Please rate each of the information gathering methods, as listed below, according to the criteria indicated by circling the appropriate number on the seven point scale.

Please give these ratings without referring back to Part I.

1. Visit a knowledgeable person nearby (within your organization).

uemu little		AMOUNT OF	INFORMATI	ON EXPECTED		voru	75
very little	1	2 3	4	5	6	7 very	11

2. Write a letter requesting information from a knowledgeable person - 20 miles away or more.

verv .	little		AMOUNT	OF	INFORMATION	EXPECTE	D		verv	n
very		1	2	3	4	5	6	7	very	81

3. Use a library that is not within your organization.

very little		AMOUNT	OF	INFORMATION	EXPECTED	المسارة فيريدا الرحيد		verv	•
,	1	2	3	4	5	6	7	very	•

4. Consult a reference librarian.

very little		TAMOUNT	OF	INFORMATION	EXPECTED				
very riccie	1	2	3	4	5	6	7	very	1

Part	IIB	(Cont	d.)
------	-----	-------	----	---

5. Telephone a knowledgeable person who may be of help.

very little		AMOUNT	OF INFOR	MATION E	EXPECTED		verv	much
voly Laborat	1	2	3	4	5	6	7	macri

6. Search your personal library.

very little		AMOUNT (OF INFOR	MATION	EXPECTED		1/07//	much
very little	1	2	3	4	5	6	7 very	much

7. Search material in the building where you work, excluding your personal library.

very little	p	AMOUNT	OF	INFORMATION	EXPECTED)		very	much
	1	2	3	4	5	6	7		

8. Visit a knowledgeable person - 20 miles away or more.

very little		AMOUNT	OF	INFORMATION	EXPECTED			very	much
very little	1	2	3	4	5	6	7	very	macii

Appendix II

Data for Part I

.

SUB.NO.	QUEST.	M[1]	M[2]	M[3]	M[4]	M[5]	M[6]	M[7]	м[8]
SUB.NO. 100 101 102 103 104 105 107 108 109 111 112 113 114 115 117 118 119 121 123 124 135 137 138 139 141 142 143 144 145 146 160 161 181 182 183 184 185 186 187	111111111111111111111111111111111111111	M[1] 2448313135212111821111522138181331211112131111111131	N 35632342133512421642332163133332223423212233222233	M[3] 8335867778877887686668888878685847846776878568785	M 5654656866634656255345357825745146156843657773574466	M[5] 7786185484583535312852141254476785888454368568383155	M[6] 412152132214542477342743344252261372323744223443654	M[7] 684777865746877843778677566786757568587684676878	M[8] 1212442547726363548574664571214554634576514455645622
Totals =	1	1 118	142	35 4	262	260	4 181	7 336	216

Table 13. Research Personnel - Question No.1 (Data)

Table 14. Research Personnel - Question No.2 (Data)

SUB.NO.	QUEST.	M[1]	M[2]	M[3]	M[4]	M[5]	M [6]	M[7]	m[8]
100 101 102 103 104 105 107 108 109 111 112 113 114 115 116 117 118 119 121 122 123 124 125 137 138 139 141 143 144 145 146 147 148 148 149 140 161 181 182 183 184 185 186 187 188 189 180 181 180 181 181 181 182 183 184 185 186 187 188 189 180 180 180 180 180 180 180 180	α การการการการการการการการการการการการการก	1122135115131111821111512138181111111121111111111	223152422134222325424322371122222333224215222232222222333	58787788888768876858888888686657578577687857868478787866 368	7617356447624565336355335825814336235643468655474433661 27	848428236248333211242215125243578588855425746838335249 266	356561157621565644353644434343543444432376335345365463 261	675686777376877877777777778867664885876877768787 35103	434344365455744456866466657436665275637634434265566539 273

Table 15. Research Personnel - Question No.3 (Data)

SUB.NO.	QUEST.	M[1]	W[5]	M[3]	M[4]	M[5]	M [6]	M[7]	m[8]
200 201 202 203 204 205 206 207 208 210 213 214 215 216 217 218 219 221 222 223 224 227 228 230 231 232 233 234 235 241 242 260 261 261 262 263 261 263 263 264 265 266 266 266 266 266 266 266 266 266	111111111111111111111111111111111111111	28318111882551143171353178181116541813131831	37631232214123254257444461432245613224242525	74777688768787877584888887658872357766868178 29	66253567656318768818667554863657785457774447 247	85164445577234535745125623526568872385683314 20	13822824123642312332231345345321134132415252	52585376435875686666776736777784468678557786 264	41446753341466421423512212214433226541326663 5

Table 16. Non Research Personnel - Question No.1 (Data)

SUB.NO.	QUEST.	M[1]	M[2]	M[3]	M[4]	M [5]	M [6]	M[7]	M[8]
200 201 202 203 204 205 206 207 209 210 211 213 214 215 216 217 218 219 221 222 223 224 225 227 228 229 231 232 233 234 235 241 242 260 261 262 263 273 283 284 285 286 287 288 288 288 288 288 288 288		18228811821682113161872181172135311811181741	27632622212113454237213232313311723223233334	8387777878877748458787878858277777768868 01	36344267676328766718738326661674836554654227 8	65113155565254545825151414534586662182372115 17	4 1 5 5 1 5 3 4 1 3 3 4 3 1 3 2 2 5 5 2 3 2 4 5 4 3 6 4 2 2 4 5 4 4 3 5 5 1 5 4 5 2 2 5 5 2 3 2 4 5 4 6 4 2 2 4 5 4 4 3 5 5 1 5 4 5 2 2 5 5 2 3 2 4 5 4 6 4 2 2 4 5 4 4 3 5 5 1 5 4 5 2 2 5 5 2 3 2 4 5 4 6 4 2 2 4 5 4 4 3 5 5 1 5 4 5 2 2 4 5 4 4 3 5 5 1 5 4 5 2 2 4 5 4 4 3 5 5 1 5 4 5 2 2 4 5 4 4 3 5 5 1 5 4 5 2 2 4 5 4 4 3 5 5 1 5 4 5 2 2 4 5 4 4 3 5 5 1 5 4 5 2 2 4 5 4 4 3 5 5 1 5 4 5 2 2 4 5 4 4 3 5 5 1 5 4 5 2 2 4 5 4 4 3 5 5 1 5 4 5 2 2 4 5 4 4 3 5 5 1 5 4 5 2 2 4 5 4 4 3 5 5 1 5 4 5 2 2 4 5 4 4 3 5 5 5 1 5 4 5 2 2 4 5 4 4 3 5 5 5 1 5 4 5 2 2 4 5 4 4 3 5 5 5 1 5 4 5 2 2 4 5 4 4 3 5 5 5 1 5 4 5 2 2 4 5 4 5 4 4 5 4 4 5 4 4 5 4 5	747864864578666886766666767887767188668847686	52465343344545231343445655225243545346426573 17
		-,				•	-		•

Table 17. Non Research Personnel - Question No.2 (Data)

								1	
SUB.NO.	QUEST.	M[1]	M[2]	M[3]	M[4]	M[5]	M[6]	M[7]	M[8]
200 201 202 203 204 205 206 207 208 210 211 212 213 214 215 216 217 218 221 222 223 224 225 226 227 228 229 231 232 233 234 235 240 241 242 260 261 282 283 284 285 286 287 288 289 281 281 282 283 284 285 286 287 288 289 281 281 282 283 284 285 286 287 288 289 281 281 282 283 284 285 286 287 288 289 281 286 287 288 289 281 281 282 283 284 285 286 287 288 288 288 288 288 288 288	のののののののののののののののののののののののののののののののののののの	18311111811412113111431123121343311111141231 9	2742222222222224224287325264312132423232323232323232323232323232323	83878788785876864754878768868257876778668	36156646546338447328278587643427875337664146	55245455535277335435167752536215762445383412	42733333153541552652516311255581144554415554	74687567678866788776883646877756688788857877	61564374364652661543642435484674536662526785
				297	217	185	162	296	205
Totals over a	11	399	399	889	679	562	445	844	529

Table 18. Non Research Personnel - Question No.3 (Data)

Appendix III

Data for Part II

SUB.NO.	TYPE	M[1]	M[2]	M[3]	M [4]	M[5]	m [6]	M[7]	m[8]
100 101 103 104 105 107 108 101 111 1115 1116 7 120 1121 1215 125 136 138 139 141 143 144 145 160 161 180 181 185 187 188 Totals =	000000000011111112111111011111111111111	111111111111111111111111111111111111111	2135734213341221122111212411422411222322312122311343 1	47147267565746674236577573546463644246566645736246478	3423143625422624343411433541243243223534345454545	5477163341361212111351121111326311753142136163171152 0	1113111412221211112612214241212211211122164573624647 5	3716335661652542122434533322254552164433335636314313658	2114142531331341122233433141314211432121223142312321

Table 19. Research Personnel (Data) -- Ease of Use Rating

SUB.NO.	TYPE	M[1]	M[2]	M[3]	M[4]	[M5]	m[6]	M[7]	M[8]
SUB.NO. 100 101 102 103 104 105 107 108 111 111 111 111 111 111 111 111 111	TYPE 0000000000011:1111211111101111111111111	M[3214643723525657176777244641616445645725533455452352	м 4 3334 73546 76644 7655755774 377535465546 33646646 55444 54	M 57644667246656325652255326163345555654335356445556654	M 536374734557664464474366267644456277455565657577554236	M5 6124676637727235677546747716222445113413646436316537	M 5566466644766434454756432525535334345722464453542444	M 5261444613454232256223232525314254455414133275643524	M 6363355514555437365616223514544345355722354453632464
Totals =	:	222	256	236	259	227	229	182	212

Table 20. Research Personnel (Data) Amount of Information Ratings

CUID NO	mytoe	นไวไ	นใจไ	พไรไ	м[Г]	w[5]	M[6]	M[7]	м[8]
SUB.NO. 200 201 202 203 205 206 207 209 210 211 212 213 213 215 216 217 218 219 220 221	TYPE 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	M[1] 1 3 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	M[2] 1 32 31 2 2 2 1 2 2 1 2 2 3 2 2 1 6 4 2	M[3] 627553646553573275464	M[4] 2144634452222333527357254	M[5] 4 31623333122212472325	M[6] 2 2 4 1 1 2 1 1 1 2 1 1 1 3 1 2 1 1 1 1 1 1 1	M[7] 341722222252423323444	M[8] 2 1 2 1 2 1 1 2 1 1 1 1 3 1 1 1 1 3 1 1 1 1
209 210 211 212 213 213 215 216 217	0 0 0 0 0 0 0 0	1 1 1 1 1 1	1 2 1 2 2 3 2	465535732	4 5 2 2 2 2 3 3 5 5	2 2 2 1 2 4	1 4 2 1 2	2 2 2 5 2 4	1 2 1 1
219 220	0	1	4 2 5 2 4		7273572546	2 3 2 5 6 6 3 3 5 2	2 1 1	3 4	1 3 1 1
228 229 230 231 232 233 234 235 240	0 0 0 0 0 0 0	1 1 1 2 1 1	3 3 3 2 2 2 2 3 2 1 1	36675577563427	5266436	2 2 4 2 3 3 4 2 1	1 32 34 31 3 1 2 1	2 5 5 4 4 7	1222213212214
241 242 260 261 280 281 282 283	1 2 2 2 2 2 2	1 2 1 1 1 1	321234	7 6 6 6 4 3 6 7	2 3 3 5 6 5 3 4 4 5	1 2 3 2 1 3 1	1 2 6 4 3 6 7	2 5 3 7 7 3 2 6 6 6	1 1 1 1 4 5 3
Total	.s =	49	98	218	168	124	100	163	76

Table 21. Non Research Personnel (Data)

Ease of Use Ratings

SUB.NO.	TYPE	M[1]	W[5]	M[3]	M[4]	M[5]	M [6]	M[7]	M[8]
200 201 202 203 205 207 209 211 213 215 217 218 219 212 221 221 221 221 222 223 223 223 233 23	000000000000000000000000000000000000000	42631771124323744721435441625665465352722145 8	53525752655666754526444653465767464564672233 0	442463661462161654563666555537147355476263677 1	547434442636621434674647642554645533766273466 2	557526633355522335553554772432366426736322271	456547517365466656722666655665757364754353562 21	256354624663444555374336531417156322462153352 17	32455461354214654643256644554646364456462453 8
TOOT	~ -							-,	

Table 22. Non Research Personnel (Data)
Amount of Information Ratings

EASE OF USE RETINGS (TOTALS) (MEANS)

	1	2	. 3	4	5	6	7	8	
R	63	116	258	175	150	125	189	119	TOTALS
NR	49	98	218	168	124	100	163	76	
R	1.212	2.231	4.962	3.365	2.885	2.404	3.635	2.288	
NR	1.140	2.279	5.070	3.907	2.884	2.326	3.791	1.767	means
R	0.205	1.562	2.575	1.655	4.179	3.125	2.732	1.282	
NR	0.167	1.224	2.390	2.410	2.242	2.778	3.049	1.155	VARIANC
R	. 453	1.250	1.605	1.286	5.0/1/t	1.768	1.653	1.132	
NR	.408	1.107	1.546	1.552	1.497	1.667	1.746	1.075	ST.DEV

AMOUNT OF INFORMATION RATINGS

	1	2	3	4	5	6	. 7	8	
R	222	256	236	259	227	229	182	212	
NR	168	210	201	202	182	218	171	186	LATOT
R	4.269	4.923	4.538	4.981	4.365	4.404	3.500	4.077)
NR	3.818	4.773	4.568	4.591	4.136	4.955	3.886	4.227	MEANS
R	3.235	1.686	2.056	2.057	4.155	1.779	2.365	2.263	
NR	3.649	2.221	3.245	2.469	3.027	2.362	2.783	1.948	VARIA!
R	1.799	1.299	1.434	1.434	2.038	1.334	1.538	1.504	
NR	1.910	1.490	1.801	1.571	1.740	1.537	1.668	1.396	ST.DE

NOTE: R = Research, NR = Nonresearch

Table 23. Means, Variance and Standard Deviation

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Mr. Rosenberg was employed as a systems analyst by Jonker Business Machines, Inc. prior to his appointment as a research assistant in the Center for the Information Sciences at Lehigh University. His publications include: Curtice, R.M., and Rosenberg, V., Optimizing Retrieval Results with Man Machine Interaction, Lehigh University, 1965.